

# MD ANALYSIS

## CA 1 December Analysis

**GAT Constitutional Area 1 Leader: JEROME THOMPSON**

### July 2016 to December 2017 (6 months) Results

CA 1	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
<b>New Clubs</b>	44	46	32	66	52
<b>Charter Members</b>	1602	1564	1231	2103	1639
<b>New Members</b>	14887	15114	14022	13522	11801
<b>Drops</b>	22372	22531	21471	20966	22240
<b>Net Growth</b>	-3876	-3830	-4448	-3516	-7035

### December (Only Results)

CA 1	Dec-14	Dec-15	Dec-16	Dec-17
<b>New Clubs</b>	13	5	9	12
<b>Charter Members</b>	394	147	226	303
<b>New Members</b>	1690	1586	1514	1365
<b>Drops</b>	5207	4792	4657	5054
<b>Net Growth</b>	-2865	-2837	-2713	-3180

### Statement for 2nd Quarter Results(previous 3 years)

CA 1	2014-2015 2nd Qtr	2015-2016 2nd Qtr	2016-2017 2nd Qtr
<b>New Clubs</b>	28	23	34
<b>Charter Members</b>	862	718	947
<b>New Members</b>	8047	6994	6676
<b>Drops</b>	11157	10424	10145
<b>Net Growth</b>	-1456	-2012	-1863

### MD Wise Analysis

MD	GMT Area	CA 1	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
16	New Jersey	New Clubs	1	2	0	0	0
		Charter Members	23	60	7	1	4
		New Members	157	241	171	192	170
		Drops	348	282	370	335	318
		Net Growth	-131	31	-132	-115	-104
20	Bermuda New York	New Clubs	0	3	2	2	1
		Charter Members	8	102	67	56	32
		New Members	618	612	595	691	512
		Drops	847	871	915	886	868
		Net Growth	-136	-64	-168	-53	-259
22	Delaware District Of Columbia Maryland	New Clubs	2	1	0	2	0
		Charter Members	54	24	4	87	0
		New Members	288	232	247	272	238
		Drops	437	439	395	345	425
		Net Growth	-43	-154	-103	45	-154
23	Connecticut	New Clubs	0	0	0	1	3
		Charter Members	4	4	2	44	51
		New Members	167	213	179	171	137
		Drops	377	345	282	326	319
		Net Growth	-184	-103	-76	-90	-105
33	Massachusetts	New Clubs	0	0	0	1	0
		Charter Members	7	4	8	26	4
		New Members	368	397	294	286	260
		Drops	429	528	479	435	471
		Net Growth	-1	-97	-152	-88	-170
44	New Hampshire	New Clubs	0	1	1	0	0
		Charter Members	1	25	57	0	7
		New Members	119	133	95	112	91
		Drops	123	211	169	166	134
		Net Growth	6	-40	-12	-42	-33
42	Rhode Island	New Clubs	0	0	0	0	0
		Charter Members	0	0	3	1	0
		New Members	52	42	35	34	35
		Drops	85	78	53	38	48
		Net Growth	-28	-34	-8	-2	-11
45	New York Vermont	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	36	42	31	40	29
		Drops	61	75	75	92	66
		Net Growth	-20	-32	-43	-47	-25
41	Maine	New Clubs	0	0	0	0	0
		Charter Members	0	0	4	0	0
		New Members	86	72	69	71	71
		Drops	126	91	94	107	91
		Net Growth	-31	-10	-14	-26	-17
Total	Mahesh Chitnis	New Clubs	3	7	3	6	4
		Charter Members	97	219	152	215	98
		New Members	1891	1984	1716	1869	1543
		Drops	2833	2920	2832	2730	2740
		Net Growth	-568	-503	-708	-418	-878

## December (Only) Results

MD	GMT Area	CA 1	Dec-14	Dec-15	Dec-16	Dec-17
16	New Jersey	New Clubs	1	0	0	0
		Charter Members	25	0	0	0
		New Members	25	19	19	11
		Drops	99	91	90	88
		Net Growth	-49	-67	-61	-77
20	Bermuda New York	New Clubs	1	0	1	0
		Charter Members	34	0	24	1
		New Members	98	94	77	62
		Drops	265	239	186	203
		Net Growth	-123	-140	-71	-137
22	Delaware District Of Columbia Maryland	New Clubs	1	0	0	0
		Charter Members	20	0	1	0
		New Members	32	31	38	40
		Drops	123	73	61	78
		Net Growth	-69	-42	-18	-32
23	Connecticut	New Clubs	0	0	0	0
		Charter Members	1	0	2	0
		New Members	14	20	20	21
		Drops	123	40	45	54
		Net Growth	-104	-16	-22	-25
33	Massachusetts	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	44	23	26	53
		Drops	84	54	100	101
		Net Growth	-35	-27	-71	-43
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	1	0	0	2
		New Members	29	7	7	16
		Drops	27	16	29	26
		Net Growth	6	-8	-22	-8
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	2	0	4	2
		Drops	3	9	6	9
		Net Growth	-1	-8	-2	-7
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	6	7	0	5
		Drops	10	6	28	20
		Net Growth	-3	1	-28	-15
41	Maine	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	16	6	16
		Drops	23	26	31	17
		Net Growth	-14	-9	-25	-1
Total	Mahesh Chitnis	New Clubs	3	0	1	0
		Charter Members	81	0	27	3
		New Members	258	217	197	226
		Drops	757	554	576	596
		Net Growth	-392	-316	-320	-345

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2014-2015 2nd Qtr</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>
<b>16</b>	<b>New Jersey</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	36	0	0
		<b>New Members</b>	149	100	103
		<b>Drops</b>	180	188	168
		<b>Net Growth</b>	6	-78	-48
<b>20</b>	<b>Bermuda New York</b>	<b>New Clubs</b>	2	1	1
		<b>Charter Members</b>	61	34	28
		<b>New Members</b>	394	368	389
		<b>Drops</b>	473	487	482
		<b>Net Growth</b>	13	-62	-36
<b>22</b>	<b>Delaware District Of Columbia Maryland</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	20	1	16
		<b>New Members</b>	141	123	161
		<b>Drops</b>	215	168	161
		<b>Net Growth</b>	-50	-26	28
<b>23</b>	<b>Connecticut</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	2	1	11
		<b>New Members</b>	135	111	90
		<b>Drops</b>	202	136	135
		<b>Net Growth</b>	-53	-9	-30
<b>33</b>	<b>Massachusetts</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	1	2	25
		<b>New Members</b>	245	153	153
		<b>Drops</b>	226	224	195
		<b>Net Growth</b>	31	-59	-1
<b>44</b>	<b>New Hampshire</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	25	17	0
		<b>New Members</b>	90	65	63
		<b>Drops</b>	111	65	68
		<b>Net Growth</b>	8	19	-1
<b>42</b>	<b>Rhode Island</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	31	15	22
		<b>Drops</b>	16	29	19
		<b>Net Growth</b>	16	-10	4
<b>45</b>	<b>New York Vermont</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	27	26	16
		<b>Drops</b>	32	30	49
		<b>Net Growth</b>	-4	-4	-31
<b>41</b>	<b>Maine</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	41	44	39
		<b>Drops</b>	49	57	65
		<b>Net Growth</b>	-3	-11	-22
<b>Total</b>	<b>Mahesh Chitnis</b>	<b>New Clubs</b>	5	1	2
		<b>Charter Members</b>	145	55	80
		<b>New Members</b>	1253	1005	1036
		<b>Drops</b>	1504	1384	1342
		<b>Net Growth</b>	-36	-240	-137

### MD Wise Analysis

MD	GMT Area	CA 1	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
13	Ohio	New Clubs	2	1	0	2	1
		Charter Members	49	33	5	55	34
		New Members	505	457	426	392	328
		Drops	748	694	700	666	686
		Net Growth	-112	-145	-219	-181	-268
14	Pennsylvania	New Clubs	0	1	3	2	6
		Charter Members	14	33	111	50	197
		New Members	697	668	614	598	630
		Drops	1406	1210	1087	992	1125
		Net Growth	-583	-427	-281	-281	-216
24	Virginia	New Clubs	0	0	0	1	2
		Charter Members	2	3	4	22	126
		New Members	295	314	290	243	294
		Drops	425	414	425	462	434
		Net Growth	-88	-49	-97	-154	28
29	West Virginia	New Clubs	0	0	0	0	0
		Charter Members	14	1	1	2	0
		New Members	146	169	201	135	111
		Drops	284	274	235	253	260
		Net Growth	-105	-85	-19	-98	-128
Total	Cindy Gregg	New Clubs	2	2	3	5	9
		Charter Members	79	70	121	129	357
		New Members	1643	1608	1531	1368	1363
		Drops	2863	2592	2447	2373	2505
		Net Growth	-888	-706	-616	-714	-584

### December (Only) Results

MD	GMT Area	CA 1	Dec-14	Dec-15	Dec-16	Dec-17
13	Ohio	New Clubs	0	0	0	0
		Charter Members	7	2	-1	0
		New Members	45	40	48	43
		Drops	86	89	52	120
		Net Growth	-29	-42	-1	-75
14	Pennsylvania	New Clubs	0	0	0	0
		Charter Members	2	0	0	5
		New Members	68	80	55	73
		Drops	229	211	208	224
		Net Growth	-152	-122	-148	-140
24	Virginia	New Clubs	0	0	0	0
		Charter Members	1	0	1	0
		New Members	27	37	25	20
		Drops	72	88	84	64
		Net Growth	-36	-51	-54	-42
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	18	23	27	17
		Drops	77	46	57	56
		Net Growth	-57	-20	-23	-37
Total	Cindy Gregg	New Clubs	0	0	0	0
		Charter Members	10	2	1	5
		New Members	158	180	155	153
		Drops	464	434	401	464
		Net Growth	-274	-235	-226	-294

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2014-2015 2nd Qtr</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>
<b>13</b>	<b>Ohio</b>	<b>New Clubs</b>	1	0	1
		<b>Charter Members</b>	29	4	32
		<b>New Members</b>	264	222	224
		<b>Drops</b>	351	368	309
		<b>Net Growth</b>	-28	-115	-35
<b>14</b>	<b>Pennsylvania</b>	<b>New Clubs</b>	0	2	2
		<b>Charter Members</b>	6	84	47
		<b>New Members</b>	394	333	318
		<b>Drops</b>	543	507	514
		<b>Net Growth</b>	-113	-70	-116
<b>24</b>	<b>Virginia</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	1	1
		<b>New Members</b>	168	153	129
		<b>Drops</b>	193	188	218
		<b>Net Growth</b>	3	-19	-67
<b>29</b>	<b>West Virginia</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	2
		<b>New Members</b>	92	86	70
		<b>Drops</b>	134	98	131
		<b>Net Growth</b>	-30	-6	-51
<b>Total</b>	<b>Cindy Gregg</b>	<b>New Clubs</b>	1	2	3
		<b>Charter Members</b>	36	89	82
		<b>New Members</b>	918	794	741
		<b>Drops</b>	1221	1161	1172
		<b>Net Growth</b>	-168	-210	-269

### MD Wise Analysis

MD	GMT Area	CA 1	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
1	Illinois	New Clubs	1	1	3	2	2
		Charter Members	23	32	109	55	60
		New Members	609	594	576	482	433
		Drops	894	886	727	831	839
		Net Growth	-182	-180	30	-208	-290
11	Michigan	New Clubs	2	0	3	1	0
		Charter Members	49	6	84	25	49
		New Members	442	411	370	434	405
		Drops	647	739	670	668	705
		Net Growth	-81	-261	-174	-156	-187
25	Indiana	New Clubs	0	0	0	2	0
		Charter Members	13	3	9	63	3
		New Members	370	435	396	390	327
		Drops	634	626	606	619	620
		Net Growth	-202	-124	-123	-128	-240
43	Kentucky	New Clubs	1	0	0	2	0
		Charter Members	27	1	5	47	3
		New Members	314	322	217	195	141
		Drops	325	382	378	373	382
		Net Growth	53	-25	-133	-85	-209
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	3
		New Members	41	50	72	43	32
		Drops	98	64	86	103	62
		Net Growth	-51	-5	-9	-55	-22
Total	Steve Anton	New Clubs	4	1	6	7	2
		Charter Members	112	42	207	190	118
		New Members	1776	1812	1631	1544	1338
		Drops	2598	2697	2467	2594	2608
		Net Growth	-463	-595	-409	-632	-948



### December (Only) Results

MD	GMT Area	CA 1	Dec-14	Dec-15	Dec-16	Dec-17
1	Illinois	New Clubs	0	2	1	1
		Charter Members	2	53	24	20
		New Members	83	53	64	41
		Drops	232	137	200	240
		Net Growth	-138	-24	-104	-169
11	Michigan	New Clubs	0	2	0	0
		Charter Members	1	45	2	0
		New Members	91	47	60	57
		Drops	205	159	230	158
		Net Growth	-98	-62	-161	-95
25	Indiana	New Clubs	0	0	0	0
		Charter Members	0	0	2	0
		New Members	45	42	57	24
		Drops	162	124	167	133
		Net Growth	-110	-69	-104	-106
43	Kentucky	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	17	16	6	11
		Drops	85	77	48	71
		Net Growth	-67	-60	-38	-56
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	6	11	1	5
		Drops	0	28	36	10
		Net Growth	6	-16	-35	-5
Total	Steve Anton	New Clubs	0	4	1	1
		Charter Members	3	98	28	20
		New Members	242	169	188	138
		Drops	684	525	681	612
		Net Growth	-407	-231	-442	-431

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2014-2015 2nd Qtr</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>
<b>1</b>	<b>Illinois</b>	<b>New Clubs</b>	0	3	1
		<b>Charter Members</b>	2	108	24
		<b>New Members</b>	325	277	242
		<b>Drops</b>	488	342	416
		<b>Net Growth</b>	-134	68	-128
<b>11</b>	<b>Michigan</b>	<b>New Clubs</b>	0	3	0
		<b>Charter Members</b>	1	82	3
		<b>New Members</b>	264	202	251
		<b>Drops</b>	387	388	408
		<b>Net Growth</b>	-86	-88	-125
<b>25</b>	<b>Indiana</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	1	8	36
		<b>New Members</b>	200	195	174
		<b>Drops</b>	317	285	311
		<b>Net Growth</b>	-97	-48	-91
<b>43</b>	<b>Kentucky</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	0	25
		<b>New Members</b>	168	108	64
		<b>Drops</b>	200	159	161
		<b>Net Growth</b>	-28	-45	-56
<b>10</b>	<b>Michigan</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	27	37	20
		<b>Drops</b>	22	58	54
		<b>Net Growth</b>	8	-20	-31
<b>Total</b>	<b>Steve Anton</b>	<b>New Clubs</b>	0	6	3
		<b>Charter Members</b>	4	198	88
		<b>New Members</b>	984	819	751
		<b>Drops</b>	1414	1232	1350
		<b>Net Growth</b>	-337	-133	-431

### MD Wise Analysis

MD	GMT Area	CA 1	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
5	North Dakota South Dakota	New Clubs	0	0	0	0	0
		Charter Members	0	1	0	2	0
		New Members	190	205	178	190	141
		Drops	417	283	318	259	309
		Net Growth	-209	-59	-130	-51	-129
5M	Minnesota	New Clubs	1	1	1	5	2
		Charter Members	32	39	40	125	51
		New Members	730	686	677	613	634
		Drops	878	832	912	840	863
		Net Growth	-59	-34	-139	-23	-104
9	Iowa	New Clubs	1	0	0	1	0
		Charter Members	36	5	2	23	4
		New Members	281	296	272	349	283
		Drops	434	535	458	492	478
		Net Growth	-80	-210	-154	-89	-154
27	Wisconsin	New Clubs	0	1	0	0	2
		Charter Members	1	31	2	1	44
		New Members	735	687	744	693	614
		Drops	894	894	837	854	879
		Net Growth	-88	-63	-11	-93	-148
Total	Michael Molenda	New Clubs	2	2	1	6	4
		Charter Members	69	76	44	151	99
		New Members	1936	1874	1871	1845	1672
		Drops	2623	2544	2525	2445	2529
		Net Growth	-436	-366	-434	-256	-535

### December (Only) Results

MD	GMT Area	CA 1	Dec-14	Dec-15	Dec-16	Dec-17
5	North Dakota South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	24	20	18	20
		Drops	101	99	67	20
		Net Growth	-76	-77	-46	5
5M	Minnesota	New Clubs	0	0	1	0
		Charter Members	3	0	24	4
		New Members	104	87	91	77
		Drops	211	104	176	190
		Net Growth	-93	-5	-54	-102
9	Iowa	New Clubs	0	0	0	0
		Charter Members	0	1	0	2
		New Members	23	28	37	35
		Drops	129	111	118	138
		Net Growth	-99	-77	-78	-96
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	87	94	83	72
		Drops	164	121	135	147
		Net Growth	-57	-21	-45	-71
<b>Total</b>			0	0	1	0
<b>Michael Molenda</b>			3	1	25	6
			238	229	229	204
			605	435	496	495
			-325	-180	-223	-264

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2014-2015 2nd Qtr</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>
<b>5</b>	North Dakota South Dakota	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	117	92	114
		Drops	167	186	138
		Net Growth	-45	-89	-17
<b>5M</b>	Minnesota	New Clubs	1	1	3
		Charter Members	31	26	66
		New Members	419	360	322
		Drops	443	448	402
		Net Growth	39	-37	14
<b>9</b>	Iowa	New Clubs	0	0	0
		Charter Members	2	1	0
		New Members	136	131	142
		Drops	266	243	250
		Net Growth	-116	-100	-97
<b>27</b>	Wisconsin	New Clubs	1	0	0
		Charter Members	30	1	0
		New Members	339	414	356
		Drops	451	408	438
		Net Growth	-15	41	-60
<b>Total</b>	<b>Michael Molenda</b>	New Clubs	2	1	3
		Charter Members	63	28	67
		New Members	1011	997	934
		Drops	1327	1285	1228
		Net Growth	-137	-185	-160

### MD Wise Analysis

MD	GMT Area	CA 1	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
12	Tennessee	New Clubs	4	0	0	2	1
		Charter Members	142	1	6	57	51
		New Members	421	301	326	277	222
		Drops	546	505	457	449	440
		Net Growth	40	-179	-102	-85	-133
18	Georgia	New Clubs	2	1	0	0	1
		Charter Members	54	30	6	1	27
		New Members	274	277	253	209	118
		Drops	428	451	384	413	306
		Net Growth	-55	-116	-84	-184	-144
30	Mississippi	New Clubs	0	0	0	1	1
		Charter Members	16	0	4	36	28
		New Members	119	156	134	96	116
		Drops	198	159	172	167	212
		Net Growth	-47	5	-13	-18	-44
31	North Carolina	New Clubs	1	0	0	2	1
		Charter Members	27	8	3	64	26
		New Members	259	279	221	274	214
		Drops	538	475	433	408	517
		Net Growth	-205	-134	-184	-17	-245
32	South Carolina	New Clubs	0	1	0	2	0
		Charter Members	1	29	7	63	0
		New Members	191	162	174	137	142
		Drops	290	306	237	223	240
		Net Growth	-67	-78	-34	7	-78
34	Alabama	New Clubs	2	2	3	0	1
		Charter Members	44	54	81	9	23
		New Members	205	156	139	119	115
		Drops	252	272	207	278	241
		Net Growth	35	-43	34	-136	-89
35	Bahamas Florida	New Clubs	1	2	1	2	4
		Charter Members	35	65	53	91	95
		New Members	391	415	330	297	257
		Drops	605	598	537	623	652
		Net Growth	-103	-2	-55	-129	-222
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	2
		New Members	0	0	0	0	22
		Drops	0	0	0	0	260
		Net Growth	0	0	0	0	-227
60	Various	New Clubs	0	0	0	0	0
		Charter Members	0	0	12	1	0
		New Members	0	0	94	102	60
		Drops	0	0	93	138	179
		Net Growth	0	0	36	-29	-114
Total	Stacey Jones	New Clubs	10	6	4	9	9
		Charter Members	319	187	172	322	252
		New Members	1860	1746	1671	1511	1266
		Drops	2857	2766	2520	2699	3047
		Net Growth	-402	-547	-402	-591	-1296

### December (Only) Results

MD	GMT Area	CA 1	Dec-14	Dec-15	Dec-16	Dec-17
12	Tennessee	New Clubs	0	0	1	0
		Charter Members	0	0	23	1
		New Members	35	16	18	28
		Drops	106	106	101	93
		Net Growth	-69	-86	-56	-52
18	Georgia	New Clubs	0	0	0	0
		Charter Members	1	1	0	1
		New Members	22	21	22	13
		Drops	101	58	53	73
		Net Growth	-75	-31	-29	-54
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	8	14	6	12
		Drops	50	36	44	60
		Net Growth	-42	-20	-38	-32
31	North Carolina	New Clubs	0	0	1	0
		Charter Members	0	0	20	0
		New Members	34	45	29	29
		Drops	152	85	94	176
		Net Growth	-113	-38	-38	-144
32	South Carolina	New Clubs	0	0	0	0
		Charter Members	0	1	1	0
		New Members	25	27	15	19
		Drops	82	34	37	65
		Net Growth	-38	-5	-16	-44
34	Alabama	New Clubs	1	0	0	1
		Charter Members	21	1	0	22
		New Members	21	14	2	9
		Drops	63	71	75	56
		Net Growth	-20	-52	-73	-24
35	Bahamas Florida	New Clubs	0	0	0	2
		Charter Members	2	2	3	44
		New Members	41	32	32	42
		Drops	173	213	172	223
		Net Growth	-116	-150	-115	-111
60	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	11	15	11
		Drops	0	15	45	98
		Net Growth	0	-3	-29	-87
Total	Stacey Jones	New Clubs	1	0	2	3
		Charter Members	24	6	47	68
		New Members	186	180	139	163
		Drops	727	618	621	844
		Net Growth	-473	-385	-394	-548

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2014-2015 2nd Qtr</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>
<b>12</b>	<b>Tennessee</b>	<b>New Clubs</b>	0	0	2
		<b>Charter Members</b>	0	0	50
		<b>New Members</b>	131	162	157
		<b>Drops</b>	292	225	248
		<b>Net Growth</b>	-154	-51	-29
<b>18</b>	<b>Georgia</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	28	2	0
		<b>New Members</b>	114	121	84
		<b>Drops</b>	188	158	176
		<b>Net Growth</b>	-33	-23	-88
<b>30</b>	<b>Mississippi</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	4	3
		<b>New Members</b>	76	71	55
		<b>Drops</b>	82	63	78
		<b>Net Growth</b>	-1	27	-17
<b>31</b>	<b>North Carolina</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	4	1	27
		<b>New Members</b>	130	107	100
		<b>Drops</b>	235	233	175
		<b>Net Growth</b>	-87	-117	-32
<b>32</b>	<b>South Carolina</b>	<b>New Clubs</b>	1	0	1
		<b>Charter Members</b>	20	2	31
		<b>New Members</b>	101	84	79
		<b>Drops</b>	174	90	90
		<b>Net Growth</b>	-29	6	36
<b>34</b>	<b>Alabama</b>	<b>New Clubs</b>	1	3	0
		<b>Charter Members</b>	26	78	1
		<b>New Members</b>	81	60	56
		<b>Drops</b>	124	112	142
		<b>Net Growth</b>	-13	32	-81
<b>35</b>	<b>Bahamas Florida</b>	<b>New Clubs</b>	2	0	0
		<b>Charter Members</b>	55	3	4
		<b>New Members</b>	232	156	141
		<b>Drops</b>	334	307	290
		<b>Net Growth</b>	2	-98	-106
<b>60</b>	<b>Various</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	1
		<b>New Members</b>	0	64	66
		<b>Drops</b>	0	53	69
		<b>Net Growth</b>	0	15	0
<b>Total</b>	<b>Stacey Jones</b>	<b>New Clubs</b>	5	3	4
		<b>Charter Members</b>	133	90	117
		<b>New Members</b>	865	825	738
		<b>Drops</b>	1429	1241	1268
		<b>Net Growth</b>	-315	-209	-317



### MD Wise Analysis

MD	GMT Area	CA 1	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
2	Texas	New Clubs	14	9	5	11	8
		Charter Members	462	313	195	305	231
		New Members	1497	1660	1603	1528	1344
		Drops	2579	2762	2521	2486	2545
		Net Growth	-430	-571	-574	-497	-817
3	Oklahoma	New Clubs	0	2	0	0	0
		Charter Members	0	51	1	1	8
		New Members	271	238	189	157	159
		Drops	363	321	263	274	278
		Net Growth	-52	-14	-57	-92	-85
7	Arkansas	New Clubs	1	2	1	0	1
		Charter Members	37	59	26	0	25
		New Members	150	183	132	140	137
		Drops	252	259	308	251	247
		Net Growth	-59	18	-132	-85	-58
8	Louisiana	New Clubs	1	2	0	0	0
		Charter Members	36	99	9	2	2
		New Members	220	234	236	173	153
		Drops	240	383	319	281	267
		Net Growth	34	-15	-56	-84	-93
26	Missouri	New Clubs	1	0	0	2	1
		Charter Members	52	1	3	49	28
		New Members	404	401	370	397	319
		Drops	665	607	600	471	583
		Net Growth	-155	-151	-182	24	-198
Total	Joe Al Picone	New Clubs	17	15	6	13	10
		Charter Members	587	523	234	357	294
		New Members	2542	2716	2530	2395	2112
		Drops	4099	4332	4011	3763	3920
		Net Growth	-662	-733	-1001	-734	-1251

### December (Only) Results

MD	GMT Area	CA 1	Dec-14	Dec-15	Dec-16	Dec-17
2	Texas	New Clubs	4	0	1	1
		Charter Members	136	9	25	28
		New Members	134	213	127	151
		Drops	666	730	657	559
		Net Growth	-379	-487	-496	-368
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	19	22	14	15
		Drops	74	49	45	43
		Net Growth	-55	-27	-28	-23
7	Arkansas	New Clubs	1	0	0	0
		Charter Members	25	0	0	0
		New Members	15	9	23	8
		Drops	34	81	57	44
		Net Growth	9	-72	-29	-33
8	Louisiana	New Clubs	1	0	0	0
		Charter Members	40	0	0	0
		New Members	17	18	9	7
		Drops	132	94	68	74
		Net Growth	-71	-72	-53	-64
26	Missouri	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	50	34	45	36
		Drops	141	188	82	124
		Net Growth	-82	-142	-30	-84
Total	Joe Al Picone	New Clubs	6	0	1	1
		Charter Members	201	9	25	29
		New Members	235	296	218	217
		Drops	1047	1142	909	844
		Net Growth	-578	-800	-636	-572

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2014-2015 2nd Qtr</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>
<b>2</b>	<b>Texas</b>	<b>New Clubs</b>	6	3	6
		<b>Charter Members</b>	213	79	154
		<b>New Members</b>	828	745	721
		<b>Drops</b>	1373	1237	1277
		<b>Net Growth</b>	-260	-346	-346
<b>3</b>	<b>Oklahoma</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	3	0	0
		<b>New Members</b>	119	98	64
		<b>Drops</b>	143	135	109
		<b>Net Growth</b>	-16	-30	-40
<b>7</b>	<b>Arkansas</b>	<b>New Clubs</b>	1	1	0
		<b>Charter Members</b>	25	24	0
		<b>New Members</b>	66	50	70
		<b>Drops</b>	78	134	113
		<b>Net Growth</b>	22	-55	-33
<b>8</b>	<b>Louisiana</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	45	0	2
		<b>New Members</b>	90	97	59
		<b>Drops</b>	200	165	129
		<b>Net Growth</b>	-54	-63	-57
<b>26</b>	<b>Missouri</b>	<b>New Clubs</b>	0	0	2
		<b>Charter Members</b>	0	2	47
		<b>New Members</b>	183	138	165
		<b>Drops</b>	279	339	209
		<b>Net Growth</b>	-76	-166	25
<b>Total</b>	<b>Joe Al Picone</b>	<b>New Clubs</b>	8	4	8
		<b>Charter Members</b>	286	105	203
		<b>New Members</b>	1286	1128	1079
		<b>Drops</b>	2073	2010	1837
		<b>Net Growth</b>	-384	-660	-451

### MD Wise Analysis

MD	GMT Area	CA 1	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
6	Colorado	New Clubs	0	1	0	1	0
		Charter Members	0	25	0	21	0
		New Members	179	172	117	135	96
		Drops	214	379	219	190	203
		Net Growth	-19	-136	-86	-14	-94
17	Kansas	New Clubs	0	1	0	0	1
		Charter Members	1	28	1	1	22
		New Members	207	221	182	224	162
		Drops	327	356	311	335	312
		Net Growth	-100	-76	-107	-76	-106
21	Arizona California	New Clubs	0	3	1	0	0
		Charter Members	19	80	48	8	13
		New Members	265	217	285	232	160
		Drops	306	289	334	280	294
		Net Growth	40	31	47	19	-81
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	65	55	65	62	35
		Drops	91	99	88	73	79
		Net Growth	-22	-41	-21	-10	-41
38	Nebraska	New Clubs	0	0	0	0	0
		Charter Members	1	2	0	0	0
		New Members	119	149	137	91	83
		Drops	189	181	179	130	194
		Net Growth	-56	-22	-26	-32	-102
40	Arizona New Mexico	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	24
		New Members	69	67	56	66	54
		Drops	79	120	115	71	101
		Net Growth	-2	-45	-49	4	-15
15	Wyoming	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	40	49	31	25	25
		Drops	63	68	68	90	54
		Net Growth	-14	-13	-29	-58	-26
Total	William Phillipi	New Clubs	0	5	1	1	2
		Charter Members	21	135	49	30	59
		New Members	944	930	873	835	615
		Drops	1269	1492	1314	1169	1237
		Net Growth	-173	-302	-271	-167	-465

### December (Only) Results

MD	GMT Area	CA 1	Dec-14	Dec-15	Dec-16	Dec-17
6	Colorado	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	21	9	10	10
		Drops	36	32	35	54
		Net Growth	-14	-21	-18	-44
17	Kansas	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	33	7	34	13
		Drops	82	72	87	64
		Net Growth	-44	-63	-52	-47
21	Arizona California	New Clubs	0	1	0	0
		Charter Members	4	20	2	0
		New Members	31	29	33	22
		Drops	76	80	71	74
		Net Growth	-31	-26	-31	-46
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	11	9	4	3
		Drops	34	36	20	31
		Net Growth	-22	-27	-16	-27
38	Nebraska	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	10	21	6	8
		Drops	54	46	16	15
		Net Growth	-42	-24	-10	-7
40	Arizona New Mexico	New Clubs	0	0	0	1
		Charter Members	0	0	0	22
		New Members	5	7	7	16
		Drops	24	30	5	35
		Net Growth	-17	-22	3	4
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	7	5	3	6
		Drops	17	18	42	19
		Net Growth	-8	-12	-39	-13
Total	William Phillipi	New Clubs	0	1	0	1
		Charter Members	6	20	2	22
		New Members	118	87	97	78
		Drops	323	314	276	292
		Net Growth	-178	-195	-163	-180

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2014-2015 2nd Qtr</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>
<b>6</b>	<b>Colorado</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	25	0	0
		<b>New Members</b>	114	62	66
		<b>Drops</b>	159	91	95
		<b>Net Growth</b>	-12	-25	-18
<b>17</b>	<b>Kansas</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	27	0	1
		<b>New Members</b>	122	99	121
		<b>Drops</b>	208	124	170
		<b>Net Growth</b>	-42	-15	-36
<b>21</b>	<b>Arizona California</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	4	21	4
		<b>New Members</b>	137	141	100
		<b>Drops</b>	122	169	132
		<b>Net Growth</b>	35	15	-8
<b>28</b>	<b>Utah</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	35	51	30
		<b>Drops</b>	51	66	45
		<b>Net Growth</b>	-14	-15	-15
<b>38</b>	<b>Nebraska</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	0	0
		<b>New Members</b>	74	78	40
		<b>Drops</b>	95	95	53
		<b>Net Growth</b>	-15	-12	-11
<b>40</b>	<b>Arizona New Mexico</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	36	21	36
		<b>Drops</b>	54	42	30
		<b>Net Growth</b>	-15	-19	8
<b>15</b>	<b>Wyoming</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	34	14	18
		<b>Drops</b>	46	31	65
		<b>Net Growth</b>	-7	-14	-45
<b>Total</b>	<b>William Phillipi</b>	<b>New Clubs</b>	2	1	0
		<b>Charter Members</b>	57	21	5
		<b>New Members</b>	552	466	411
		<b>Drops</b>	735	618	590
		<b>Net Growth</b>	-70	-85	-125

### MD Wise Analysis

MD	GMT Area	CA 1	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
4	California	New Clubs	5	5	6	13	9
		Charter Members	273	211	187	534	283
		New Members	1192	1404	1279	1339	1081
		Drops	1622	1618	1739	1735	2160
		Net Growth	9	153	-114	321	-582
19	British Columbia Idaho Washington	New Clubs	0	0	0	0	2
		Charter Members	7	6	2	2	48
		New Members	335	289	275	239	284
		Drops	519	552	495	478	455
		Net Growth	-109	-175	-172	-190	-84
36	California Oregon	New Clubs	0	2	1	1	0
		Charter Members	6	56	29	28	2
		New Members	178	218	172	149	160
		Drops	321	297	314	334	265
		Net Growth	-108	24	-87	-130	-85
37	Alberta Montana	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	92	104	0	0	0
		Drops	151	139	0	0	0
		Net Growth	-48	-20	0	0	0
39	Idaho Oregon	New Clubs	0	0	0	2	0
		Charter Members	0	10	1	43	1
		New Members	45	75	65	63	40
		Drops	103	90	112	75	91
		Net Growth	-52	4	-37	34	-42
49	Alaska British Columbia Yukon Territory	New Clubs	1	0	1	0	0
		Charter Members	29	3	32	3	2
		New Members	209	152	130	135	136
		Drops	265	148	322	210	284
		Net Growth	-6	27	-144	-39	-134
50	Hawaii	New Clubs	0	0	0	1	0
		Charter Members	1	2	1	22	1
		New Members	133	123	118	95	64
		Drops	122	136	139	168	152
		Net Growth	21	3	-11	-37	-72
46	California Nevada	New Clubs	0	1	0	0	1
		Charter Members	2	24	0	28	25
		New Members	111	79	76	86	56
		Drops	127	208	139	103	170
		Net Growth	9	-94	-39	23	-77
37	Montana	New Clubs	0	0	0	2	0
		Charter Members	0	0	0	49	0
		New Members	0	0	84	49	71
		Drops	0	0	95	90	77
		Net Growth	0	0	-3	14	-2
Total	Howard Hudson	New Clubs	6	8	8	19	12
		Charter Members	318	312	252	709	362
		New Members	2295	2444	2199	2155	1892
		Drops	3230	3188	3355	3193	3654
		Net Growth	-284	-78	-607	-4	-1078

### December (Only) Results

MD	GMT Area	CA 1	Dec-14	Dec-15	Dec-16	Dec-17
4	California	New Clubs	2	0	1	3
		Charter Members	45	10	26	81
		New Members	142	118	177	84
		Drops	315	420	362	604
		Net Growth	-109	-273	-144	-426
19	British Columbia Idaho Washington	New Clubs	0	0	0	2
		Charter Members	0	0	0	47
		New Members	34	40	36	33
		Drops	113	101	97	65
		Net Growth	-70	-53	-56	17
36	California Oregon	New Clubs	1	0	0	0
		Charter Members	21	0	4	1
		New Members	16	15	23	22
		Drops	47	55	96	40
		Net Growth	-4	-37	-68	-15
37	Alberta Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	26	0	0	0
		Drops	39	0	0	0
		Net Growth	-11	0	0	0
39	Idaho Oregon	New Clubs	0	0	1	0
		Charter Members	0	0	20	0
		New Members	15	10	7	2
		Drops	17	19	12	7
		Net Growth	-1	-9	15	-4
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	21	16	19
		Drops	19	103	14	89
		Net Growth	-9	-81	4	-70
50	Hawaii	New Clubs	0	0	1	0
		Charter Members	0	1	21	1
		New Members	4	3	11	15
		Drops	22	20	84	37
		Net Growth	-17	-15	-49	-19
46	California Nevada	New Clubs	0	0	0	1
		Charter Members	0	0	0	20
		New Members	10	19	14	2
		Drops	28	45	20	52
		Net Growth	-17	-23	-6	-26
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	2	7	9
		Drops	0	7	12	13
		Net Growth	0	-4	-5	-3
Total	Howard Hudson	New Clubs	3	0	3	6
		Charter Members	66	11	71	150
		New Members	255	228	291	186
		Drops	600	770	697	907
		Net Growth	-238	-495	-309	-546



**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2014-2015 2nd Qtr</b>	<b>2015-2016 2nd Qtr</b>	<b>2016-2017 2nd Qtr</b>
<b>4</b>	<b>California</b>	<b>New Clubs</b>	4	4	6
		<b>Charter Members</b>	114	104	181
		<b>New Members</b>	664	519	573
		<b>Drops</b>	732	781	675
		<b>Net Growth</b>	105	-96	120
<b>19</b>	<b>British Columbia Idaho Washington</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	2
		<b>New Members</b>	155	159	111
		<b>Drops</b>	234	214	189
		<b>Net Growth</b>	-57	-36	-62
<b>36</b>	<b>California Oregon</b>	<b>New Clubs</b>	1	1	0
		<b>Charter Members</b>	21	27	5
		<b>New Members</b>	113	72	85
		<b>Drops</b>	133	137	165
		<b>Net Growth</b>	18	-29	-64
<b>37</b>	<b>Alberta Montana</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	67	0	0
		<b>Drops</b>	90	0	0
		<b>Net Growth</b>	-14	0	0
<b>39</b>	<b>Idaho Oregon</b>	<b>New Clubs</b>	0	0	2
		<b>Charter Members</b>	0	0	43
		<b>New Members</b>	46	30	37
		<b>Drops</b>	40	37	33
		<b>Net Growth</b>	10	-5	49
<b>49</b>	<b>Alaska British Columbia Yukon Territory</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	3	0	3
		<b>New Members</b>	51	58	85
		<b>Drops</b>	73	168	109
		<b>Net Growth</b>	-10	-105	-5
<b>50</b>	<b>Hawaii</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	1	21
		<b>New Members</b>	43	32	28
		<b>Drops</b>	36	50	106
		<b>Net Growth</b>	10	-13	-53
<b>46</b>	<b>California Nevada</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	1
		<b>New Members</b>	39	41	38
		<b>Drops</b>	116	68	42
		<b>Net Growth</b>	-71	-21	0
<b>37</b>	<b>Montana</b>	<b>New Clubs</b>	0	0	2
		<b>Charter Members</b>	0	0	49
		<b>New Members</b>	0	49	29
		<b>Drops</b>	0	38	39
		<b>Net Growth</b>	0	15	42
<b>Total</b>	<b>Howard Hudson</b>	<b>New Clubs</b>	5	5	11
		<b>Charter Members</b>	138	132	305
		<b>New Members</b>	1178	960	986
		<b>Drops</b>	1454	1493	1358
		<b>Net Growth</b>	-9	-290	27

